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import pandas as pd
import matplotlib.pyplot as plt
import seaborn as sns
from matplotlib.table import Table

def load_data():
    # Load the dataset
    return pd.read_csv('customer_data_updated.csv')

def preprocess_data(data):
    # Convert 'Email_Engagement_Level' from categorical to numeric
    engagement_levels = {'Low': 1, 'Medium': 2, 'High': 3}
    data['Email_Engagement_Level'] = data['Email_Engagement_Level'].map(engagement_levels)
    return data

def analyze_demographics(data):
    # Analyze demographic data for average spending by age group
    try:
        age_spending = data.groupby('Age')['Average_Spend'].mean()
        plt.figure(figsize=(15, 6))
        # print(age_spending.index, age_spending.values)
        sns.barplot(x=age_spending.index, y=age_spending.values)
        plt.title('Average Spending by Age Group')
        plt.xlabel('Age')
        plt.ylabel('Average Spending')
        plt.show()
    except Exception as e:
        print(f"Failed to generate Spending by Age Group: {e}")

def identify_and_visualize_segments(data):
    try:
        # Identify high-value segments based on high income
        high_value_segments = data[data['Income'] > data['Income'].quantile(0.75)]

        # Analyzing risk of churn by low engagement (low session duration and frequency of visits)
        at_risk_segments = data[(data['Session_Duration'] <
data['Session_Duration'].quantile(0.25)) &
                                (data['Frequency_of_Visits'] <
data['Frequency_of_Visits'].quantile(0.25))]

        # Visualizing High-Value Segments
        plt.figure(figsize=(10, 6))
        sns.histplot(high_value_segments['Income'], color='blue', kde=True, label='High Value Segments')
        plt.title('Distribution of Income for High Value Segments')
        plt.xlabel('Income')
        plt.ylabel('Frequency')
        plt.legend()
        plt.show()

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# Visualizing At-Risk Segments
plt.figure(figsize=(10, 6))
sns.histplot(at_risk_segments['Session_Duration'], color='red', kde=True, label='At
Risk Segments - Session Duration')
plt.title('Distribution of Session Duration for At Risk Segments')
plt.xlabel('Session Duration')
plt.ylabel('Frequency')
plt.legend()
plt.show()

# Scatter plot visualization of high-value and at-risk segments
plt.figure(figsize=(12, 8))
# Plot all customers
sns.scatterplot(x='Income', y='Session_Duration', data=data, color='grey', alpha=0.5,
label='All Customers')
# Overlay high-value segments
sns.scatterplot(x='Income', y='Session_Duration', data=high_value_segments,
color='blue', s=100, label='High Value Segments')
# Overlay at-risk segments
sns.scatterplot(x='Income', y='Session_Duration', data=at_risk_segments, color='red',
s=100, label='At Risk Segments - Low Session Duration')
# Enhance the plot
plt.title('Relationship between Income and Session Duration across Customer
Segments')
plt.xlabel('Income')
plt.ylabel('Session Duration')
plt.legend()
plt.grid(True)
plt.show()

# Identify customers who are both high-value and at-risk
high_value_at_risk = pd.merge(high_value_segments, at_risk_segments, how='inner')
columns_to_display = ['fname', 'lname', 'Location', 'Age', 'Income',
'Email_Engagement_Level', 'Interests', 'Values', 'Lifestyle']

if not high_value_at_risk.empty:
    display_table(high_value_at_risk[columns_to_display])
else:
    print("No customers are both high-value and at-risk based on the given
criteria.")
except Exception as e:
    print(f"Failed to identify segments due to: {e}")

def display_table(data):
    # Create figure and axis
    fig, ax = plt.subplots(figsize=(14, 3.5)) # Adjust the figure size to fit the table
properly
    ax.axis('off') # Hide the axis

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# Creating the table inside the plot
the_table = ax.table(cellText=data.values, colLabels=data.columns, loc='upper center',
cellLoc='center', fontsize=14)

# Adjusting column widths based on a fixed scale factor or predetermined widths
# This part is a bit tricky in matplotlib as it doesn't automatically adjust based on
content
col_widths = [max(len(str(x)) for x in data[col])*0.1 for col in data.columns] # Example
heuristic
for i, width in enumerate(col_widths):
    the_table.auto_set_column_width(col=i)

# Shading the header row
for (i, col_label), cell in the_table.get_celld().items():
    if i == 0: # Only header row
        cell.set_facecolor('#40466e')
        cell.set_text_props(color='white')

# Adding a title at the top of the figure
fig.suptitle('Customer Segments: High-Value and At-Risk', fontsize=16, fontweight='bold')

plt.show()

def visualize_engagement_levels(data):
    # Generate a heatmap for engagement levels
    try:
        pivot_table = data.pivot_table(index='Age', columns='Gender',
values='Email_Engagement_Level', aggfunc='mean')
        plt.figure(figsize=(8, 30))
        sns.heatmap(pivot_table, annot=True)
        plt.title('Engagement Levels by Age and Gender')
        plt.xlabel('Gender')
        plt.ylabel('Age')
        plt.show()
    except Exception as e:
        print(f"Failed to generate Engagement heatmap: {e}")

def main():
    data = load_data()
    data = preprocess_data(data)
    analyze_demographics(data)
    identify_and_visualize_segments(data)
    visualize_engagement_levels(data)

if __name__ == '__main__':
    main()

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